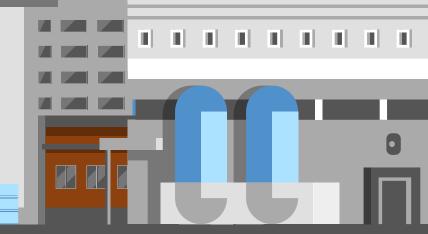


# Industrial Assessment

A Review of Middlesex County Industrial TaxBase & Improvement Methodologies



## Outline

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Executive Summary	Background	FIR Assessment
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County Loan Program	Opportunity Analysis	Questions



## **Executive Summary**

Middlesex County's industrial tax share notably falls below the provincial average and the average of other southwestern OntarioCounties

Given the impending provincial policy changes that could raise land assembly costs and the County's below average industrial tax share, there's a strategic imperative to explore industrial assessment growth opportunities including:

- Modifications to the County Loan Program
- A Middlesex County Industrial Land Community Improvement Program
- A MiddlesexCounty Affordable Housing Community Improvement Plan





## **Research Overview**



### Legislative Framework

In Ontario, nonresidential property classifications generally pay higher municipal taxes than residential property classifications.

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### **Fiscal Distribution**

Taxes collected from non residential property classifications account for 28% to 51% of all property tax revenues, while municipal spending on these property classifications only accounted for 31% to 40% of municipal expenditures.



### **Tax Trends**

Lower municipal tax rates paid by residential property classifications reflect the fact that municipalities face incentives to minimize taxation on property classifications most likely to vote in municipal elections, most notably homeowners

Та	axes Generated/ \$10	0,000 of Assessme	ent
Residential	Farmland	Commercial	Industrial
\$431.24	\$107.81	\$493.73	\$752.56





## **Financial Information Return Assessment**

Tax Levy Classification Share				
Municipality	Residential	Commercial	Industrial	
Huron Co	89.73%	6.63%	1.89%	
Middlesex Co	86.09%	5.72%	2.68%	
Elgin Co	87.91%	5.81%	3.18%	
Perth Co	86.26%	6.24%	3.18%	
Wellington Co	83.49%	8.18%	5.24%	
Lambton Co	76.48%	13.70%	5.40%	
Essex Co	84.00%	6.91%	5.94%	
Oxford Co	72.52%	12.45%	9.46%	
Average	83.31%	8.20%	4.62%	



#### **Residential Classification**

16.21% of the Middlesex County residential property classification is farmland. Farmland property classification pays 22-25% of the residential property tax rate





## **County Loan Program**



### **Program Overview**

The original purposes of the Loan Program was to facilitate infrastructure investments to replace lost assessment from the 1993 City of London annexation of lands from within Middlesex County.



### **Application Streams**

The program is funded from the Middlesex County Capital Works Reserve Fund and has three funding envelopes:

- Growth Capital Projects
- Non-Growth Capital Projects
- Non-Growth Interest



## **Opportunity Analysis**

Modify the Loan Program to only support Growth Capital Projects that result in linear infrastructure (water and wastewater) that supports assessment growth

Modify the County Loan Program to support Industrial Land Assembly for tracts of land to be primarily designed Industrial with a minimum size of 200 acres.

Application assessment criteria to align with provincial assessment criteria (access to water, wastewater, gas, hydro, rail and highways). Alignment with the assessment criteria would result in greater funding opportunities. Acreage to be stipulated following consultations with the Ministry of Economic Development, Job Creation & Trade (MEDJCT)

Implement a Middlesex County Industrial Land Community Improvement Program with the sole benefit being Tax Incremental Financing

Implement a Middlesex County Affordable Housing Community Improvement Program with the sole benefit being Tax Incremental Financing

## **Potential Benefits**

### Provincial

- Support the provincial economic growth strategy
- Align with current provincial government priorities

### Lower-Tiers

- Assists with non-residential classification assessment growth and provides financial benefits to lowertier levies
- Diversifies assessmentbase



- Address the current Middlesex County financial realities and support a sustainable financial future.
- Maintains Middlesex County focus on core service area functions and incentivizes invest in the same.
- Maintains a low residential property classification tax rate.
- Maintains low nonresidential property classification tax rates to support economic development.

- Provide a reoccurring, innovative program to advocate, engage and consult with the provincial government.
  - The County Loan Program provides a direct benefit that would separate Middlesex County initiatives from other municipal efforts.

 Overtime Middlesex would develop objective statistics of growth and investment to advocate for additional provincial

