



County Council

Meeting Date: March 12, 2024
Submitted by: Ryan Hillinger, Engineering Supervisor
Subject: Tender for Latex Traffic Paint Contract M-P-24

BACKGROUND:

Contract M-P-24 for the supply of supply of Latex Paint was advertised with tenders accepted until 12 noon, Thursday, February 22, 2024.



ANALYSIS:

This was a joint purchase for Middlesex and surrounding Municipalities. We received one bid for this contract from Sherwin Williams Paint with a total bid price of \$2,998,670.80 plus HST over a 2 year term. Middlesex County portion of the contract is \$703,700.00 plus HST over a 2 year term A summary of the bid totals is attached.

Sherwin Williams Paint have worked for the County in the past and have provided service and product that meets or exceeds the expectations of the County. It is recommended that their bid be accepted.

ALIGNMENT WITH STRATEGIC FOCUS:

This report aligns with the following Strategic Focus, Goals, or Objectives:

Strategic Focus	Goals	Objectives
Connecting Through Infrastructure 	Ensure communities are built on a sustainable foundation that is connected and thriving	<ul style="list-style-type: none"> • Encourage and advocate, through partnerships, the construction of scalable, equitable broadband infrastructure, recognizing our unserved and underserved areas • Commit to a sound asset management strategy to maintain and fund critical infrastructure • Use County infrastructure in an innovative way to provide a seamless service experience for residents
Promoting Service Excellence 	Innovate and transform municipal service delivery	<ul style="list-style-type: none"> • Anticipate and align municipal service delivery to emerging needs and expectations • Engage, educate and inform residents, businesses, and visitors of county services and community activities • Strengthen our advocacy and lobbying efforts with other government bodies • Collaborate with strategic partners to leverage available resources and opportunities • Build organizational capacity and capabilities

RECOMMENDATION:

THAT the County Engineer be authorized and directed to award Tender M-P-24 Traffic Paint to Sherwin Williams in the amount of \$703,700.00 before taxes;

AND THAT the County Engineer be authorized to execute, on behalf of the County of Middlesex, all agreements and other documents necessary to implement this award on confirmation that such agreements and other documents be in a form satisfactory to the County Solicitor.

Traffic Paint M-P-24

	Ennis Paint Canada ULC	Ennis Paint Canada ULC	PolyMight International Inc.	PolyMight International Inc.	Sherwin Williams	Sherwin Williams
	<u>2024</u>	<u>2025</u>	<u>2024</u>	<u>2025</u>	<u>2024</u>	<u>2025</u>
Schedules	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Middlesex County	\$367,550.00	\$370,550.00	\$372,346.00	\$376,636.00	\$344,000.00	\$359,700.00
Other Municipalities	\$1,187,585.00	\$1,202,385.00	\$1,209,200.20	\$1,223,129.20	\$1,121,528.00	\$1,173,442.80
Subtotal Contract Amount:	\$1,555,135.00	\$1,572,935.00	\$1,581,546.20	\$1,599,765.20	\$1,465,528.00	\$1,533,142.80