



## County Council

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**Meeting Date:** October 24, 2023

**Submitted by:** Chris Traini, P.Eng., County Engineer/Deputy CAO and Josh White, Procurement Services Manager

**Subject:** Award of Request for Tender - T-4-2023 and T-13-2023  
Supply and Delivery of Two New 2024 68,000 LB G.V.W. Trucks with Combination Dump and Spreader Body, Snowplow Harness, Wing

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### **BACKGROUND:**

As per the County of Middlesex Five Year Machinery Replacement Program County staff are recommending the replacement of T-4 and T-13, which are two 68,000LB G.V.W. combination trucks.

### **ANALYSIS:**

A Request for Tender (RFT) was issued on September 26, 2023, which closed on October 11, 2023 with three submissions being received.

All three submissions were reviewed by County staff and deemed to meet the RFT's specifications for the vehicles.

Premier Truck Group London was the low Tenderer for both vehicles with pricing excluding H.S.T. coming in at \$384,040.00 for T-4 and \$375,675.00 for T-13 respectively for a combined total of \$759,715.00. A summary of the RFT results can be found attached to this report.


Delivery of the vehicles are expected to be approximately 20 weeks.

### **FINANCIAL IMPLICATIONS:**

The estimated cost of the vehicles prior to Tendering was \$820,000.00 total excluding HST. The tendered price is below the staff estimated cost for these vehicles.

## ALIGNMENT WITH STRATEGIC FOCUS:

This report aligns with the following Strategic Focus, Goals, or Objectives:

Strategic Focus	Goals	Objectives
<p>Connecting Through Infrastructure</p> 	<p>Ensure communities are built on a sustainable foundation that is connected and thriving</p>	<ul style="list-style-type: none"><li>• Encourage and advocate, through partnerships, the construction of scalable, equitable broadband infrastructure, recognizing our unserved and underserved areas</li><li>• Commit to a sound asset management strategy to maintain and fund critical infrastructure</li><li>• Use County infrastructure in an innovative way to provide a seamless service experience for residents</li></ul>

## RECOMMENDATION:

THAT the County Engineer be authorized and directed to award the Request for Tender #T-4-T13-2023 to Premier Truck Group London in the amount of \$759,715.00 before taxes;

AND THAT the County Engineer be authorized to execute, on behalf of the County of Middlesex, all agreements and other documents necessary to implement this award on confirmation that such agreements and other documents be in a form satisfactory to the County Solicitor.

**COUNTY OF MIDDLESEX**

**SUMMARY OF TENDER RESULTS FOR T-4**

<b>SUPPLIER</b>	<b>MAKE AND MODEL</b>	<b>PRICE</b>
<b>PREMIER TRUCK GROUP (LONDON)  VIKING EQUIPMENT</b>	<b>FREIGHTLINER 114SD  DETROIT DIESEL 13</b>	\$384,040.00 HST <u>\$49,925.20</u> <b>\$433,965.20</b>
CARRIER TRUCK CENTRE INC (LONDON)  VIKING EQUIPMENT	INTERNATIONAL HV613  INTERNATIONAL A26	\$386,026.00 HST <u>\$50,183.38</u> <u>\$436,209.38</u>
PREMIER TRUCK GROUP (LONDON)  VIKING EQUIPMENT	WESTERN STAR  4700X	\$408,510.00 HST <u>\$53,106.30</u> \$461,616.30

**SUMMARY OF TENDER RESULTS FOR T-13**

<b>SUPPLIER</b>	<b>MAKE AND MODEL</b>	<b>PRICE</b>
<b>PREMIER TRUCK GROUP (LONDON)  VIKING EQUIPMENT</b>	<b>FREIGHTLINER 114SD  DETROIT DIESEL 13</b>	\$375,675.00 HST <u>\$48,837.75</u> <b>\$424,512.75</b>
CARRIER TRUCK CENTRE INC (LONDON)  VIKING EQUIPMENT	INTERNATIONAL HV613  INTERNATIONAL A26	\$378,411.00 HST <u>\$49,193.43</u> \$427,604.43
PREMIER TRUCK GROUP (LONDON)  VIKING EQUIPMENT	WESTERN STAR 4700X	\$400,145.00 HST <u>\$52,018.85</u> \$452,163.85

Closing Date: October 11, 2023